MINUTES – FEBRUARY 22, 2019

The Caswell County Board of Commissioners met in special session at the Caswell County Historic Courthouse in Yanceyville, North Carolina at 8:00 a.m. on Friday, February 22, 2019. Members present: Rick McVey, Chairman, Jeremiah Jefferies, Vice-Chairman, William E. Carter, Steve Oestreicher and David Owen. Absent: Sterling Carter and Nathaniel Hall. Also present: Bryan Miller, County Manager, Gwen Vaughn, Finance Director, Sheriff Tony Durham, Chief Deputy Scott Halbrook and Luke Burris representing the Caswell Messenger. Paula P. Seamster, Clerk to the Board recorded the minutes.

MOMENT OF SILENT PRAYER

Chairman McVey opened the meeting with a moment of Silent Prayer.

FLEET LEASE PROGRAM

Mr. Miller stated that this morning we have Doug Reville with Enterprise Fleet Management and he is going to give the Board a short presentation on how to better manage the sheriff’s vehicles and if it is the Board’s wishes roll the County’s fleet into it as well. He added that there is some cost savings with this program but he turned it over to Mr. Reville to explain.

Mr. Doug Reville stated that Enterprise Fleet Management (EFM) is a sister company of Enterprise Rental Car and EFT manages government and commercial fleets. Municipalities are their fastest growing business right now in North Caroline right now with about 40 to 45 municipalities and counties. He added that governments can buy vehicles super cheap because it is put out as government as a whole. Mr. Reville stated that governments buy the vehicles super cheap and then drive them until the wheels fall off and then sell them on GovDeals for about $1000. He suggested that with the same amount of money to get more vehicles and build up equity and logos can be put on the vehicles, ladder racks, the vehicles can be treated as if they are owned by the county but EFM will manage the vehicles for the County. EFM will acquire the vehicles on behalf of the County and they will also handle the sale process on behalf of the County. Mr. Reville stated that the County will get on a healthier rotation on vehicle rotation. EFM will handle all the registrations, license and title work as well as keep up with the maintenance data. He added that the County could get rid of the high mileage cars quicker with this program as well as keeps up with the maintenance better and manage the fleet better.

Commissioner Oestreicher asked Mr. Reville how he made his money. Mr. Reville responded that there is some behind the scene money from the manufacturer, interest, and $25 per vehicle management fee per year. Commissioner Oestreicher asked if EFM recommends when the vehicles should be serviced. Mr. Reville responded that it is the County’s decision but EFM provides the data on when to replace the vehicle. Commissioner Oestreicher stated that he was talking about the maintenance. Mr. Reville responded that the maintenance would all be done by alerts based on manufacturer’s specifications on when vehicles are due for maintenance. Commissioner Oestreicher asked if EFM had any arrangements with local shops. Mr. Reville responded that EFM has 90,000 shops on their program and local shops could get approved through their program. He added that they like to keep everything local. Mr. Reville stated that there will be a maintenance card in the glove box that is specific to the vehicle and when the vehicle so to a shop the person will present to card to the shop and there is a 1-800 number on the back of the card and the shop call the National Service Department and tell them what the vehicle is in for, what the repair is, the labor hour are, the charge and the NSD will negotiate the charges on behalf of the County and Enterprise will pay the shop within 48 hours and the County will get one maintenance bill once a month for the entire fleet. He added that this information will also be on the website.

Commissioner W. Carter asked if this is a three year lease. Mr. Reville responded that every vehicle will be set up on a different lease program, from a three to five year lease. He recommended after talking with the Sheriff every 4 years.

Chairman McVey asked how much the cars cost. Deputy Chief Halbrook responded $32,000 completed outfitted. Chairman McVey asked if it was too late to cancel the order on the vehicles. Mr. Reville responded that it would not be a cancel; it would be a roll over. He stated that EFM would purchase the vehicles and lease them to the County.

Commissioner W. Carter moved, seconded by Commissioner Oestreicher to roll the 5 Sheriff cars budgeted in 2018-2019 budget year into the Enterprise Fleet Management lease program and the rest of the Sheriff’s cars into the Enterprise Fleet Management Maintenance program plus the Sheriff’s cars for the next fiscal year contingent upon the county attorney’s approval of the Enterprise Fleet Management and Maintenance Agreement. The motion carried unanimously.

ADJOURNMENT

At 9:05 p.m. Commissioner Jefferies moved, seconded by Commissioner Owen to adjourn. The motion carried unanimously.

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Paula P. Seamster Rick McVey

Clerk to the Board Chairman

\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*\*